Retention Instrument | advantages and disadvantages

| Advantages | |
|---|--|
| Retention Instrument | on trust |
| Frees up assets. Specific assets do not have to be held separately on the head contractor's balance sheet. | Could be easy to comply with "on trust". |
| Is not an "on demand" instrument. There is a process around the claim by the sub-contractor for the instrument to be paid. | |
| Does not require significant cost be incurred in establishing a trust regime and the ongoing cost. | |
| Can easily show compliance with the CCA by providing a certificate from an independent 3rd party (insurer). | |
| Other retentions that are being held (sub-contractors and amounts) or other commercially sensitive information does not have to be disclosed. | |
| Allows you to invest the capital freed up to the advantage of the business. | |

| Disadvantages | |
|----------------------|--|
| Retention Instrument | on trust |
| Cost. | There are different interpretations with regards to what "on trust" actually means and how to comply with it. |
| | Potentially ties up assets within the business. |
| | Can be difficult for the head contractor to demonstrate compliance with the CCA and that the funds are actually being held "on trust". |
| | If retentions are being held "on trust" in a bank account, it could be hard to satisfy to the subcontractors that there are sufficient liquid assets being held to cover all retentions – without disclosing all retentions (sub-contractors and retention amount) and other commercial information. |

