

# The Aon Investment Update as at 31 December 2021



## Aon Investment Consulting

This survey is produced by Aon New Zealand

Other investment consulting services include:

- · Establishing investment objectives for both our clients and investment managers.
- Determining long-term investment strategies, in the form of benchmark portfolios and sector ranges, consistent with the investment objectives.
- · Determining the efficient frontier and risk/return profiles.
- · Asset/liability modelling.
- · Reviewing contractual agreements and legal documentation.
- Assisting in the appointment of investment managers, by
  - · Establishing the selection criteria,
  - · Identifying suitable investment managers,
  - · Analysing investment managers' capabilities against the criteria,
  - · Carrying out qualitative reviews.
- · Performance monitoring, against both investment objectives and competitors.
- Communication of investment objectives and strategies to investors.

#### Our Global Reach

We provide a complete range of global investment consulting services tailored to clients' specific goals and circumstances. Our New Zealand actuarial and investment consulting team has a wealth of local experience – and we are also backed by the substantial resources of Aon globally. We know the local market and can provide relevant and appropriate advice for New Zealand clients – and we have access to global best practice solutions.

If you need any help reviewing your fund's strategic long term asset allocations, or require any assistance with manager selection, please call your Aon consultant. Contact details are at the back of this report on page 15.

Aon Investment Update Page 2 of 18

## **Investment Commentary December 2021**

#### **Market Summary**

Over the last month, almost twenty countries across the globe reported a daily record number of coronavirus infections due to the highly transmissible Omicron variant of Covid-19.

The OECD warned that the new Omicron Covid-19 variant, identified in more than 40 countries, could threaten supply chains and increase inflation. However, the OECD also outlined scenarios where inflation could fall if mobility restrictions are reintroduced and another in which governments have to reintroduce fiscal stimulus.

The US Senate passed a law by which Congress can raise the debt ceiling by a simple majority vote. This means that the Democrats will be able to increase the US debt ceiling on their own in the evenly-controlled Senate. Raising the debt ceiling previously required 60 votes in the Senate which required Republican support.

The US Federal Reserve (Fed) indicated that it would accelerate the withdrawal of its monthly asset purchase program by reducing bond purchases by \$30bn a month from the current monthly rate of \$15bn. According to the latest Fed dot plot, officials expect three interest rate hikes in 2022, followed by another three in 2023 and two in 2024. Meanwhile, the Fed raised the forecast for core inflation to 4.4% in 2021 and 2.7% in 2022. It lowered the economic growth forecast to 5.5% for 2021 from 5.9%. Ukraine-Russian tensions escalated after Joe Biden warned his Russian counterpart, Vladimir Putin, that the US and its allies would respond "decisively" if Russia invaded Ukraine.

Global equities returned a positive return during December in NZ\$ terms, with the MSCI ACWI increasing by around 3.1% in NZ\$ terms on an unhedged basis. Domestic equities had a good month as well, with the S&P/NZX 50 (with Imputation Credits) up by 2.6% over the month. The ASX200 was up 2.6% in A\$ terms, but is up by 17.1% over the last 12 months. The NZD has appreciated in value against the USD during December by 0.29%.

The 10-year US treasury yield rose by 8bps to 1.51%. At the 10-year maturity. The US high yield bond spread over US treasury yields fell by 57bps to 310bps over the month. The spread of hard currency emerging market debt over US treasury yields fell by 20bps to 368bps. The Bloomberg Barclays Capital Global Aggregate Bond Index (NZD hedged) was down by 0.4% over the month. Returns on New Zealand Government Bonds were positive in December with the S&P/NZX Government Bond index returning 0.6% for the month but is still down by 1.8% over the quarter. The S&P/NZX A Grade Corporate Bond increased by 0.5% during December.

\*Based on the exchange rate published by Reserve Bank of New Zealand

#### **Fund Performance**

Returns from the core domestic equity managers in our survey were positive in December, with returns ranging from 1.2% from the Pathfinder's Trans Tasman Ethical fund to 4.5% from the Harbour's Australasian Equity Focus fund. The fund has also achieved the highest return over the quarter through to the last 12 months. The median return over the month was 2.9%.

The Australasian absolute return funds delivered positive returns over the month, with returns ranging from 2.3% (Castle Point's Ranger fund) to 4.0% (Devon's Alpha fund). Castle Point currently has the highest return in this sector over the last 3 and 5 years.

Returns from global share funds were mostly positive in December. The median return over the month was 3.2%, with returns ranging from -1.4% from Harbour's Global Equity Growth fund to 5.9% from Mercer's Low Volatility fund. Elevation Capital has the highest return over the last 12 months, with a return of 42.8% while Franklin Templeton's Global Growth fund has the highest return over the last 3 and 5 years.

The global bond funds in our survey mostly generated negative returns over the month, with returns ranging from -0.5% (AMP's Global Fixed Interest fund) to 0.7% (Milford's Global Corporate Bond fund). Nikko's Global Fixed Interest fund was the top performer over the last 3 and 5 years period, returning 5.7% and 4.6% respectively.

Domestic bond funds delivered positive returns in December, with returns ranging from 0.1% (Western Asset's NZ Core Constrained fund) to 2.8% (Kiwi Investment's NZ Fixed Interest Income fund) over the month. The median return over the last 3 months was -1.5%, which is higher than the S&P NZX NZ government stock index, which decreased by 1.8% over the quarter. Milford's Trans-Tasman Bond fund currently holds the top spot for domestic bonds over the last 12 months through to the last 5 years.

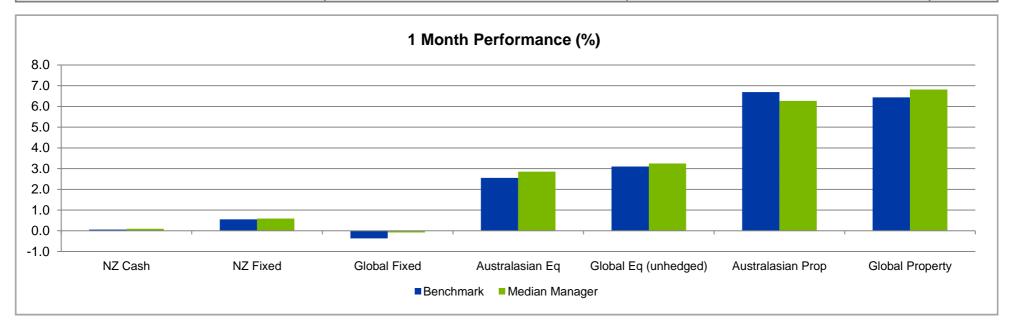
Returns on the listed property funds in our survey were positive in December, ranging from 6.0% for AMP's Property fund to 6.9% for Harbour's Real Estate fund. The median return over the last quarter was 2.6%.

Global absolute return funds were mixed in December. Nikko's Multi-Strategy fund has returned -0.4% over the month while Nikko's Option fund has returned 4.0% over the same period. AMP's Multi-Strategy fund was the highest performing absolute return fund in our survey over the last 12 months through to the last 5 years.

Aon Investment Update Page 3 of 18

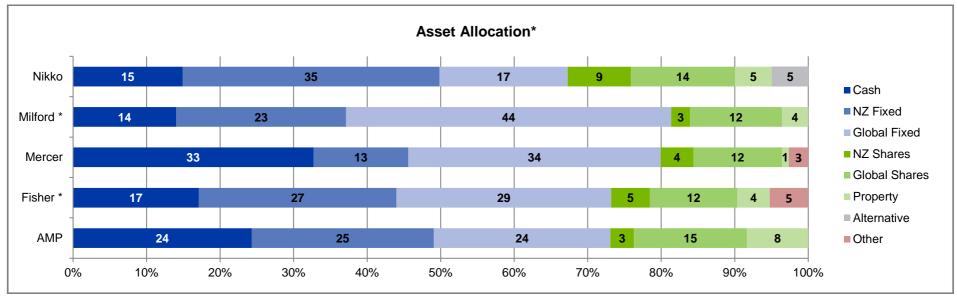
| Median | Manager | Performance | v Benchmark |
|--------|---------|-------------|-------------|
|        |         |             |             |

|                               |                    |         |             |              | Retur   | ns (%) gros | s of tax and fe | es          |             |         |      |            |
|-------------------------------|--------------------|---------|-------------|--------------|---------|-------------|-----------------|-------------|-------------|---------|------|------------|
|                               |                    |         | For the per | riod to 31 D | ec 2021 |             | F               | or the year | ended 31 De | ecember |      | Volatility |
| Sector                        |                    | 1 Month | 1 Qtr       | 1 Yr         | 3 Yrs   | 5 Yrs       | 2021            | 2020        | 2019        | 2018    | 2017 | 5 Yrs      |
| NZ Cash                       | ANZ 90D Bank Bills | 0.1     | 0.2         | 0.4          | 0.9     | 1.3         | 0.4             | 0.6         | 1.7         | 2.0     | 2.0  | 0.2        |
|                               | Median Manager     | 0.1     | 0.2         | 0.7          | 1.8     | 2.2         | 0.7             | 1.7         | 2.7         | 2.8     | 3.1  | 0.4        |
| NZ Fixed Interest             | ANZ NZ Govt Stock  | 0.6     | -1.8        | -6.2         | 1.2     | 2.8         | -6.2            | 5.5         | 4.9         | 4.7     | 5.5  | 3.9        |
|                               | Median Manager     | 0.6     | -1.5        | -4.3         | 2.4     | 3.5         | -4.3            | 6.3         | 5.4         | 4.7     | 6.2  | 3.2        |
| International Fixed Interest  | Barclays Agg       | -0.4    | 0.2         | -1.2         | 3.8     | 3.4         | -1.2            | 5.4         | 7.4         | 1.8     | 4.0  | 2.7        |
|                               | Median Manager     | -0.1    | -0.0        | -1.2         | 4.9     | 4.3         | -1.2            | 7.0         | 8.7         | 1.9     | 5.3  | 3.3        |
| Australasian Shares           | NZX 50 Gross       | 2.6     | -1.7        | 0.2          | 14.8    | 14.7        | 0.2             | 14.6        | 31.6        | 6.0     | 23.6 | 11.2       |
|                               | Median Manager     | 2.9     | -1.2        | 3.6          | 16.8    | 15.3        | 3.6             | 19.5        | 30.0        | 5.1     | 22.4 | 11.1       |
| International Shares (unhdgd) | MSCI ACWI          | 3.1     | 7.5         | 24.7         | 19.6    | 14.8        | 24.7            | 8.9         | 25.8        | -3.9    | 21.5 | 11.6       |
|                               | Median Manager     | 3.2     | 7.0         | 24.8         | 20.7    | 14.9        | 24.8            | 10.5        | 26.3        | -3.8    | 23.5 | 12.0       |
| Australasian Property         | NZX Property       | 6.7     | 2.0         | 11.6         | 15.8    | 14.4        | 11.6            | 5.0         | 32.4        | 10.9    | 13.9 | 13.0       |
|                               | Median Manager     | 6.3     | 2.6         | 7.0          | 14.0    | 13.1        | 7.0             | 6.6         | 31.3        | 8.9     | 14.3 | 13.9       |
| International Property        | FTSE Property      | 6.4     | 11.9        | 31.3         | 11.9    | 7.2         | 31.3            | -12.9       | 22.4        | -5.2    | 6.5  | 16.4       |
|                               | Median Manager     | 6.8     | 11.3        | 31.1         | 14.3    | 9.9         | 31.1            | -8.0        | 25.2        | -4.4    | 10.6 | 14.6       |
|                               |                    |         | -           |              | -       |             |                 | -           |             |         | -    |            |



Aon Investment Update Page 4 of 18

|           |                   |       |     |     |       |        | R           | turns (% | 6) gro | ss of tax | and | l fees |           |          |       |      |         |           |    |
|-----------|-------------------|-------|-----|-----|-------|--------|-------------|----------|--------|-----------|-----|--------|-----------|----------|-------|------|---------|-----------|----|
|           |                   | FUM   |     |     | For   | the pe | eriod to 31 | Dec 202  | :1     |           |     | For th | ne year e | ended 31 | Decem | ber  | For las | t 5 years | s  |
| Manager   | Fund              | (\$m) | 1 M | Rk  | 1 Qtr | Rk     | 1 Yr RI     | 3 Yrs    | Rk     | 5 Yrs     | Rk  | 2021   | 2020      | 2019     | 2018  | 2017 | Vol     | SR        | RI |
| AMP       | Conservative Fund | n/a   | 1.5 | (1) | 1.7   | (1)    | 4.6 (1      | 6.3      | (4)    | 5.4       | (3) | 4.6    | 4.4       | 9.8      | 1.2   | 7.2  | 3.4     | 1.6       | (3 |
| Fisher *  | Conservative Fund | n/a   | 1.3 | (4) | 1.2   | (2)    | 3.9 (2      | 7.0      | (1)    |           |     | 3.9    | 7.2       | 10.1     |       |      |         |           |    |
| Mercer    | Conservative Fund | 227   | 0.9 | (5) | 1.0   | (3)    | 2.6 (3      | 5.7      | (5)    | 5.2       | (4) | 2.6    | 5.5       | 9.1      | 1.9   | 6.9  | 2.9     | 1.8       | (2 |
| Milford * | Conservative Fund | 609   | 1.5 | (2) | -0.0  | (5)    | 2.5 (4      | 6.7      | (3)    | 6.7       | (2) | 2.5    | 7.3       | 10.6     | 3.4   | 9.8  | 3.5     | 1.9       | (1 |
| Nikko     | Conservative Fund | 96    | 1.4 | (3) | 0.5   | (4)    | 1.4 (5      | 6.9      | (2)    | 6.7       | (1) | 1.4    | 8.5       | 11.1     | 3.0   | 10.1 | 4.3     | 1.6       | (4 |
| Minimum   |                   |       | 0.9 |     | -0.0  |        | 1.4         | 5.7      |        | 5.2       |     | 1.4    | 4.4       | 9.1      | 1.2   | 6.9  | 2.9     | 1.6       |    |
| Median    |                   |       | 1.4 |     | 1.0   |        | 2.6         | 6.7      | ,      | 6.0       |     | 2.6    | 7.2       | 10.1     | 2.5   | 8.5  | 3.4     | 1.7       |    |
| Maximum   |                   |       | 1.5 |     | 1.7   |        | 4.6         | 7.0      | )      | 6.7       |     | 4.6    | 8.5       | 11.1     | 3.4   | 10.1 | 4.3     | 1.9       |    |

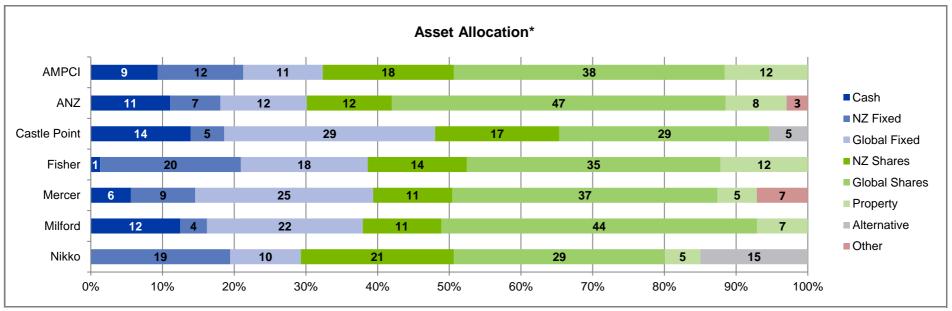


<sup>\*</sup>Allocations may not sum to 100 due to rounding. Allocation is based on actual allocation where provided, whereas funds are catagorised based on target allocation, so a fund catagorised as balanced may have a greater growth asset exposure than might be expected in the table above due to tactical positioning.

Aon Investment Update Page 5 of 18

<sup>\*\*</sup>Returns in AUD

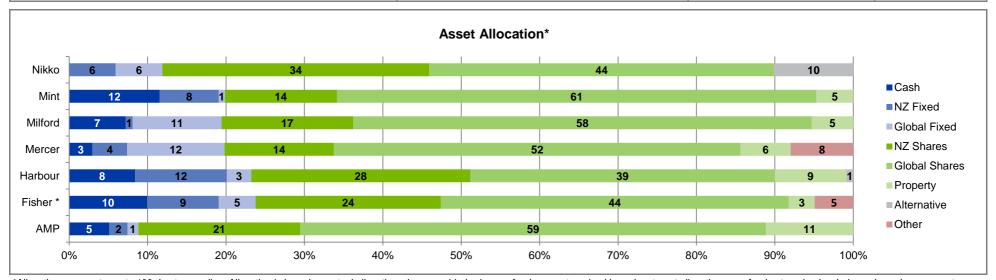
|                           |       |     |     |         |             | Retu   | rns (%) | gross | of tax ar | nd fe | es    |           |          |        |      |     |       |
|---------------------------|-------|-----|-----|---------|-------------|--------|---------|-------|-----------|-------|-------|-----------|----------|--------|------|-----|-------|
|                           | FUM   |     |     | For the | e period to | 31 Dec | 2021    |       |           |       | For t | he year e | ended 31 | Decemb | er   | 5 Y | 'ears |
| Manager                   | (\$m) | 1 M | Rk  | 1 Qtr   | Rk 1 \      | r Rk   | 3 Yrs   | Rk    | 5 Yrs     | Rk    | 2021  | 2020      | 2019     | 2018   | 2017 | Vol | SR    |
| AMP Capital Investors RIL | 55    | 3.4 | (2) | 4.1     | (1) 14      | 1 (1)  | 12.7    | (3)   | 10.0      | (4)   | 14.1  | 6.7       | 17.6     | -0.9   | 13.3 | 7.6 | 1.1   |
| ANZ Investments           | 106   | 3.5 | (1) |         | (2) 13      |        | 14.6    | (2)   | 11.2      | (2)   | 13.1  | 10.0      | 20.9     | -1.9   | 15.2 | 8.2 | 1.2   |
| Castle Point Funds        | 142   | 2.3 | (5) |         | (5) 9.      | . ,    | 9.8     | (7)   |           | (7)   | 9.0   | 10.7      | 9.6      | 1.9    | 13.3 | 4.0 | 1.9   |
| Fisher Institutional      | 42    | 2.6 | (4) |         | (6) 9.      |        | 11.3    | (5)   | 9.6       | (5)   | 9.2   | 9.2       | 15.7     | 2.3    | 12.2 | 5.4 | 1.5   |
| Mercer                    | 1,475 | 2.1 | (7) |         | (4) 9.      | 7 (4)  | 10.8    | (6)   | 8.9       | (6)   | 9.7   | 8.1       | 14.7     | 0.4    | 12.2 | 6.0 | 1.3   |
| Milford Funds             | 1,808 | 2.9 | (3) | 3.3     | (3) 13      | 4 (2)  | 14.7    | (1)   | 12.0      | (1)   | 13.4  | 11.7      | 19.0     | 1.7    | 14.8 | 6.8 | 1.6   |
| Nikko                     | 455   | 2.1 | (6) | 1.2     | (7) 5       | 1 (7)  | 11.4    | (4)   | 10.3      | (3)   | 5.1   | 12.6      | 16.8     | 0.6    | 17.4 | 7.6 | 1.2   |
| Minimum                   |       | 2.1 |     | 1.2     | 5.          | 1      | 9.8     |       | 8.8       |       | 5.1   | 6.7       | 9.6      | -1.9   | 12.2 | 4.0 | 1.1   |
| Median                    |       | 2.6 |     | 2.7     | 9.          | 7      | 11.4    |       | 10.0      |       | 9.7   | 10.0      | 16.8     | 0.6    | 13.3 | 6.8 | 1.3   |
| Maximum                   |       | 3.5 |     | 4.1     | 14.         | 1      | 14.7    |       | 12.0      |       | 14.1  | 12.6      | 20.9     | 2.3    | 17.4 | 8.2 | 1.9   |



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Aon Investment Update Page 6 of 18

| Growth   | Funds                   |       |       |      |           |          |      |          |       |               |         |           |          |       |      |          |           |     |
|----------|-------------------------|-------|-------|------|-----------|----------|------|----------|-------|---------------|---------|-----------|----------|-------|------|----------|-----------|-----|
|          |                         |       |       |      |           |          | Retu | urns (%) | gros  | ss of tax and | l fees  |           |          |       |      |          |           |     |
|          |                         | FUM   |       | F    | or the po | eriod to | 31 D | ec 2021  |       |               | For the | ne year e | ended 31 | Decem | ber  | For last | t 5 years | s   |
| Manager  | Fund                    | (\$m) | 1 M R | k 10 | tr Rk     | 1 Yr     | Rk   | 3 Yrs    | Rk    | 5 Yrs Rk      | 2021    | 2020      | 2019     | 2018  | 2017 | Vol      | SR        | Rk  |
| AMP      | Growth Fund             | n/a   | 4.6 ( | 1) ! | 5.7 (1)   | 20.8     | (1)  | 17.1     | (3)   | 12.9 (2)      | 20.8    | 8.1       | 22.9     | -3.9  | 19.2 | 10.9     | 1.2       | (4) |
| Fisher * | Growth Fund             | n/a   | 3.3 ( |      | 3.0 (5)   | 14.1     | (4)  | 17.3     | _ ` / | 12.0 (2)      | 14.1    | 14.5      | 23.4     | 0.0   | 10.2 | 10.0     |           |     |
| Harbour  | Active Growth Fund      | 54    | 1.3 ( |      | 0.3 (7)   | 6.5      | (7)  |          |       |               | 6.5     | 21.9      |          |       |      |          |           |     |
| Mercer   | Growth Fund             | 545   | 2.7 ( |      | 3.7 (3)   | 13.5     | (5)  | 13.5     | (5)   | 10.9 (4)      | 13.5    | 9.0       | 18.2     | -0.9  | 15.6 | 8.1      | 1.3       | (2  |
| Milford  | Active Growth Fund      | 2,466 | 3.8 ( | 2) 3 | 3.6 (4)   | 20.2     | (2)  | 18.4     | (1)   | 14.9 (1)      | 20.2    | 12.6      | 22.5     | 2.5   | 17.7 | 8.8      | 1.7       | (1  |
| Mint     | Diversified Growth Fund | 77    | 3.5 ( | 3) 5 | i.4 (2)   | 19.3     | (3)  |          |       |               | 19.3    | 19.8      |          |       |      |          |           |     |
| Nikko    | Growth Fund             | 132   | 2.3 ( | 6) ′ | .5 (6)    | 7.6      | (6)  | 15.2     | (4)   | 12.7 (3)      | 7.6     | 16.9      | 21.6     | -1.4  | 20.2 | 9.8      | 1.3       | (3) |
|          |                         |       |       |      |           |          |      |          |       |               |         |           |          |       |      |          |           |     |
| Minimum  |                         |       | 1.3   | (    | 0.3       | 6.5      |      | 13.5     |       | 10.9          | 6.5     | 8.1       | 18.2     | -3.9  | 15.6 | 8.1      | 1.2       |     |
| Median   |                         |       | 3.3   |      | 3.6       | 14.1     |      | 17.1     |       | 12.8          | 14.1    | 14.5      | 22.5     | -1.2  | 18.4 | 9.3      | 1.3       |     |
| Maximum  |                         |       | 4.6   | 5    | 5.7       | 20.8     |      | 18.4     |       | 14.9          | 20.8    | 21.9      | 23.4     | 2.5   | 20.2 | 10.9     | 1.7       |     |



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Aon Investment Update Page 7 of 18

<sup>\*\*</sup>Returns in AUD

# Australasian Shares (Page 1 of 2)

|                   |   |          |            |         |                     |                      | Retur        | ns (%) gross | of tax and fe | ees    |           |         |       |      |      |         |           |            |
|-------------------|---|----------|------------|---------|---------------------|----------------------|--------------|--------------|---------------|--------|-----------|---------|-------|------|------|---------|-----------|------------|
|                   |   | Bench    | FUM        | % in    |                     | For the peri         | od to 31 Dec | 2021         |               | For th | he year e | nded 31 | Decem | ber  |      | For las | t 5 years |            |
| Manager           | Fund  | mark     | (\$m)      | Aus     | 1 M Rk              | 1 Qtr Rk             | 1 Yr Rk      | 3 Yrs Rk     | 5 Yrs Rk      | 2021   | 2020      | 2019    | 2018  | 2017 | Vol  | VA      | TE        | IR* F      |
| Core              |   |          |            |         |                     |                      |              |              |               |        |           |         |       |      |      |         |           |            |
| AMPCI             | NZ Shares   | 1        | 302        | 0       | 2.9 (11)            | -1.7 (17)            | 2.0 (18)     | 16.8 (12)    | 15.1 (13)     | 2.0    | 22.7      | 27.4    | 4.7   | 21.0 | 10.8 | 0.3     | 2.6       | 0.1 (1     |
| AMPCI             | NZ Shares RIL                                     | 1        | 47         | 0       | 3.4 (5)             | -0.6 (9)             | 7.3 (8)      | 20.1 (5)     | 17.2 (8)      | 7.3    | 22.8      | 31.5    | 6.2   | 20.2 | 11.6 | 2.2     | 3.3       | 0.7        |
| ANZ               | NZ Equities                                       | 1        | 238        | 0       | 2.8 (13)            | -2.2 (22)            | 0.2 (23)     | 15.6 (16)    | 14.6 (16)     | 0.2    | 17.7      | 31.1    | 5.6   | 20.9 | 10.8 | -0.1    | 1.8       | -0.1 (     |
| ANZ               | Australasian Equity                               | 1        | 1,707      | 11      | 2.6 (19)            | <b>-1.7</b> (16)     | 1.2 (20)     | 16.1 (14)    | 14.8 (15)     | 1.2    | 18.2      | 31.0    | 4.7   | 21.7 | 11.2 | 0.1     | 1.9       | 0.1 (      |
| CPFM              | Trans Tasman Strategy                             | 1        | 304        | 22      | 2.0 (23)            | <b>-1.1</b> (12)     | 0.9 (21)     | 19.8 (6)     | 20.6 (1)      | 0.9    | 28.0      | 33.1    | 9.9   | 34.8 | 13.2 | 5.4     | 4.2       | 1.3        |
| Devon             | NZ Core   | 1        | 287        | 15      | 2.7 (16)            | 1.0 (3)              | 3.6 (12)     | 16.7 (13)    | 14.2 (17)     | 3.6    | 16.1      | 32.1    | 5.1   | 16.2 | 10.2 | -0.6    | 3.0       | -0.2 (     |
| Devon             | NZ Only   | 1        | 55         | 0       | 2.8 (15)            | <b>-1.3</b> (13)     | 2.5 (16)     | 14.9 (20)    | 12.2 (20)     | 2.5    | 14.7      | 29.2    | 5.7   | 11.0 | 10.3 | 0.7     | 6.4       | 0.1 (      |
| Devon             | Trans Tasman                                      | 3        | 67         | 49      | 3.3 (8)             | 1.7 (2)              | 15.3 (2)     | 15.6 (17)    | 12.3 (19)     | 15.3   | 4.1       | 28.8    | 1.7   | 13.8 | 12.1 | 1.1     | 4.9       | 0.2 (      |
| Devon             | Sustainability Fund                               | 9        | 15         | 0       | 2.9 (10)            | 0.1 (6)              | 12.1 (4)     | 14.7 (21)    |               | 12.1   | 5.2       | 28.0    | 4.8   |      |      |         |           |            |
| Fisher            | Trans Tasman Equities                             | 7        | 1,801      | 0       | 2.3 (21)            | -1.3 (14)            | 10.8 (5)     | 24.5 (1)     | 19.3 (4)      | 10.8   | 25.6      | 38.6    | 3.9   | 20.6 | 13.4 | 4.8     | 4.1       | 1.2        |
| Harbour           | Australasian Equity                               | 1        | 550        | 29      | 3.4 (6)             | 0.1 (5)              | 8.0 (6)      | 18.3 (7)     | 17.2 (6)      | 8.0    | 20.2      | 27.8    | 0.6   | 32.8 | 12.8 | 2.4     | 4.7       | 0.5        |
| Harbour           | Australasian Equity Focus                         | 3        | 223        | 52      | 4.5 (1)             | 2.1 (1)              | 15.7 (1)     | 23.0 (2)     | 20.3 (2)      | 15.7   | 27.0      | 26.6    | -3.0  | 39.6 | 16.1 | 8.7     | 7.8       | 1.1        |
| Harbour           | NZ Index Shares                                   | 2<br>I 2 | 400        | 0       | 3.3 (7)             | -2.0 (21)            | 2.7 (15)     | 14.1 (22)    | 14.0 (18)     | 2.7    | 13.1      | 27.6    | 5.2   | 23.6 | 12.2 | -1.3    | 5.0       | -0.2 (     |
| Harbour<br>Mercer | Sustainable NZ Shares Fund<br>Trans Tasman Equity | 1        | 182<br>643 | 0<br>15 | 3.4 (3)<br>2.8 (14) | -1.9 (20)<br>0.1 (7) | 4.0 (10)     | 16.9 (10)    | 15.2 (11)     | 4.0    | 17.8      | 30.3    | 3.3   | 23.0 | 11.0 | 0.3     | 2.5       | 0.1 (      |
| Milford           | NZ Equities                                       | 1        | 993        | 5       | 2.6 (14)            | -1.8 (19)            | 5.2 (9)      | 20.3 (4)     | 19.7 (3)      | 5.2    | 23.5      | 34.0    | 8.8   | 29.9 | 10.9 | 4.4     | 2.7       |            |
| Milford           | Trans Tasman Equity                               | 3        | 995        | 52      | 2.7 (17)            | 0.5 (4)              | 12.8 (3)     | 21.0 (3)     | 18.1 (5)      | 12.8   | 20.0      | 30.8    | 1.6   | 27.6 | 11.8 | 6.2     | 5.2       | 1.6<br>1.2 |
| Mint              | Trans Tasman Equity                               | 1        | 276        | 0       | 2.6 (18)            | -2.5 (23)            | 0.2 (22)     | 15.2 (18)    | 15.3 (10)     | 0.2    | 17.8      | 29.4    | 7.8   | 24.0 | 9.8  | 0.5     | 3.1       | 0.1 (      |
| Mint              | SRI Fund  | 1        | 94         | 0       | 2.5 (20)            | -3.2 (24)            | 1.8 (19)     | 16.9 (9)     | 13.3 (10)     | 1.8    | 19.5      | 31.5    | 8.2   | 24.0 | 3.0  | 1.8     | 2.3       | 1.9        |
| Nikko             | Core Domestic Equity                              | 1        | 424        | n/a     | 3.4 (4)             | -0.8 (11)            | 3.2 (13)     | 15.0 (19)    | 15.5 (9)      | 3.2    | 14.8      | 28.3    | 3.1   | 31.0 | 11.6 | 0.7     | 3.2       | 0.2 (      |
| Nikko             | SRI Fund  | 1        | 73         | n/a     | 3.6 (2)             | -0.4 (8)             | 3.7 (11)     | 17.4 (8)     | 17.2 (7)      | 3.7    | 19.7      | 30.3    | 5.0   | 30.4 | 10.8 | 2.2     | 2.8       | 0.8        |
| Path              | Trans Tasman Ethical                              | 8        | 0          | 0       | 1.2 (24)            | -0.7 (10)            | 7.5 (7)      | (-)          | (-)           | 7.5    | 33.5      | 00.0    | 0.0   |      |      |         |           | 0.0        |
| Russell           | NZ Shares   | 1        | 295        | 0       | 3.2 (9)             | -1.4 (15)            | 3.1 (14)     | 15.8 (15)    | 15.0 (14)     | 3.1    | 16.3      | 29.7    | 6.3   | 21.6 | 10.8 | 0.0     | 1.6       | 0.0 (      |
| Salt              | NZ Plus Share                                     | 1        | 1,244      | 2       | 2.9 (12)            | -1.7 (18)            | 2.0 (17)     | 16.9 (11)    | 15.1 (12)     | 2.0    | 22.4      | 27.8    | 5.2   | 20.3 | 10.8 | 0.3     | 2.7       | 0.1 (      |
| Minimum           |   |          |            |         | 1.2                 | -3.2                 | 0.2          | 14.1         | 12.2          | 0.2    | 4.1       | 26.6    | -3.0  | 11.0 | 9.8  | -1.3    | 1.6       | -0.2       |
| Median            |   |          |            |         | 2.9                 | -1.2                 | 3.6          | 16.8         | 15.3          | 3.6    | 19.5      | 30.0    | 5.1   | 22.4 | 11.1 | 0.7     | 3.1       | 0.2        |
| Maximum           |   |          |            |         | 4.5                 | 2.1                  | 15.7         | 24.5         | 20.6          | 15.7   | 33.5      | 38.6    | 9.9   | 39.6 | 16.1 | 8.7     | 7.8       | 1.9        |
| Absolute Re       | <u>turn</u>                                       |          |            |         |                     |                      |              |              |               |        |           |         |       |      |      |         |           |            |
| ANZ               | Equity Selection                                  |          | 14         | 0       | 3.6 (2)             | -1.6 (6)             | 7.6 (6)      | 14.2 (6)     | 9.9 (4)       | 7.6    | 12.7      | 22.8    | -1.2  | 8.9  | 11.8 | 3.2     | 11.9      | 0.7        |
| CPFM              | Ranger  |          | 275        | 75      | 2.3 (7)             | 2.0 (5)              | 10.2 (5)     | 22.3 (1)     | 22.0 (1)      | 10.2   | 40.0      | 18.7    | 7.1   | 37.6 | 13.3 | 15.0    | 13.3      | 1.6        |
| Devon             | Alpha   |          | 118        | 61      | 4.0 (1)             | 3.2 (3)              | 18.7 (3)     | 17.3 (2)     | 13.0 (3)      | 18.7   | 10.2      | 23.3    | -2.1  | 16.4 | 11.2 | 0.2     | 11.2      | 1.0        |
| Harbour           | Long Short Fund                                   |          | 9          | 0       | 2.4 (6)             | 2.3 (4)              | 13.2 (4)     | 13.9 (7)     |               | 13.2   | 20.2      | 8.5     |       |      |      |         |           |            |
| Milford           | Australian Absolute Growth                        |          | 612        | 0       | 2.5 (5)             | 3.3 (2)              | 20.1 (2)     | 16.5 (4)     |               | 20.1   | 11.5      | 18.1    |       |      |      |         |           |            |
| Nikko             | Concentrated                                      |          | 117        | n/a     | 3.5 (3)             | -1.7 (7)             | 6.4 (7)      | 16.9 (3)     | 15.3 (2)      | 6.4    | 19.9      | 25.1    | -5.6  | 35.3 | 12.8 | 2.8     | 11.9      | 1.1<br>0.8 |
| Salt              | Long/Short  |          | 56         | 76      | 3.2 (4)             | 4.7 (1)              | 23.8 (1)     | 14.7 (5)     | 9.6 (5)       | 23.8   | 8.1       | 12.6    | -3.2  | 8.2  | 10.2 | 3.3     | 10.3      | 8.0        |
| Minimum           |   |          |            |         | 2.3                 | -1.7                 | 6.4          | 13.9         | 9.6           | 6.4    | 8.1       | 8.5     | -5.6  | 8.2  | 10.2 | 0.2     | 10.3      | 0.7        |
| Median            |   |          |            |         | 3.2                 | 2.3                  | 13.2         | 16.5         | 13.0          | 13.2   | 12.7      | 18.7    | -2.1  | 16.4 | 11.8 | 3.2     | 11.9      | 1.0        |
| Maximum           |   |          |            |         | 4.0                 | 4.7                  | 23.8         | 22.3         | 22.0          | 23.8   | 40.0      | 25.1    | 7.1   | 37.6 | 13.3 | 15.0    | 13.3      | 1.6        |

<sup>\*</sup>For Absolute Return Funds we show the Sharpe Ratio, not Information Ratio

Aon Investment Update Page 8 of 18

# Australasian Shares (Page 2 of 2)

|                       |                                      |        |       |      |            |     |            |        | F            | Returi | ns (%) g     | jross | of tax and  | fee | es          |             |              |              |             |              |         |           |      |  |
|-----------------------|--------------------------------------|--------|-------|------|------------|-----|------------|--------|--------------|--------|--------------|-------|-------------|-----|-------------|-------------|--------------|--------------|-------------|--------------|---------|-----------|------|--|
|                       |                                      | Bench  | FUM   | % in |            |     | For th     | e peri | od to 3      | 1 Dec  | 2021         |       |             | Τ   | For th      | e year e    | ended 31     | 1 Decem      | ber         |              | For las | t 5 years | ;    |  |
| Manager               | Fund                                 | mark   | (\$m) | Aus  | 1 M        | Rk  | 1 Qtr      | Rk     | 1 Yr         | Rk     | 3 Yrs        | Rk    | 5 Yrs Rk    | (   | 2021        | 2020        | 2019         | 2018         | 2017        | Vol          | VA      | TE        | IR   | R  |
| Equity Incom          | ne                                   |        |       |      |            |     |            |        |              |        |              |       |             |     |             |             |              |              |             |              |         |           |      |  |
| Devon                 | Dividend Yield                       | 3      | 25    | 38   | 3.4        | (2) | 1.6        | (2)    | 13.3         | (2)    | 12.5         | (3)   | 9.5 (3      | )   | 13.3        | 1.5         | 23.8         | 1.8          | 8.6         | 13.9         | -1.3    | 6.6       | -0.2 | 2 (2   |
| Harbour               | Australasian Eq Income               | n/a    | 76    | 37   | 4.9        | (1) | 4.4        |        | 16.8         | (1)    | 16.9         | (1)   | 13.4 (2     | 1   | 16.8        | 11.1        | 23.0         | 3.7          | 13.5        | 11.5         |         |           |      | `  |
| Salt                  | Dividend Appreciation                | 1      | 118   | n/a  | 2.4        | (3) | -0.7       | (3)    | 3.8          | (3)    | 16.2         | (2)   | 14.4 (1     |     | 3.8         | 16.4        | 29.8         | 3.7          | 20.3        | 10.5         | -0.4    | 2.2       | -0.2 | 2 (1   |
| Minimum               |                                      |        |       |      | 2.4        |     | -0.7       |        | 3.8          |        | 12.5         |       | 9.5         |     | 13.3        | 1.5         | 23.0         | 1.8          | 8.6         | 11.5         | -1.3    | 6.6       | -0.2 | )  |
| Median                |                                      |        |       |      | 3.4        |     | 1.6        |        | 13.3         |        | 16.2         |       | 13.4        |     | 15.1        | 6.3         | 23.4         | 2.7          | 11.0        | 12.7         | -1.3    | 6.6       | -0.2 |  |
| Maximum               |                                      |        |       |      | 4.9        |     | 4.4        |        | 16.8         |        | 16.9         |       | 14.4        |     | 16.8        | 11.1        | 23.8         | 3.7          | 13.5        | 13.9         | -1.3    | 6.6       | -0.2 |  |
| Australian O          | nlv                                  |        |       |      |            |     |            |        |              |        |              |       |             |     |             |             |              |              |             |              |         |           |      |  |
| AMPCI                 | Australian Share                     | 5      | 327   | 100  | 4.5        | (3) | 3.6        | (2)    | 15.8         | (4)    | 14.0         | (2)   | 9.8 (2      | 1   | 15.8        | 4.2         | 22.5         | -7.3         | 16.4        | 15.8         | 1.3     | 4.2       | 0.3  | 3 (2   |
| ANZ                   | Australian Share                     | 5      | 948   | 100  | 4.7        |     | 0.7        | . ,    | 18.8         | (2)    | 11.0         | (4)   | 5.9 (4      | 1   | 18.8        | -6.0        | 22.7         | -17.4        | 17.6        | 19.1         | -1.9    | 6.6       | -0.3 | •  |
| Devon                 | Australian                           | 5      | 16    | 100  | 5.2        |     | 3.9        | (1)    | 18.7         | (3)    | 13.3         | (3)   | 9.0 (3      |     | 18.7        | -1.0        | 23.7         | -8.1         | 15.4        | 16.5         | 0.6     | 5.8       | 0.1  |  |
| Milford               | Dynamic                              | 6      | 966   | 100  | 2.0        | (4) | 3.1        | (3)    | 24.1         | (1)    | 25.4         | (1)   | 18.5 (1     | )   | 24.1        | 22.7        | 29.5         | -1.9         | 20.7        | 15.0         | 5.1     | 7.2       | 0.7  | 7 (1   |
| Minimum               |                                      |        |       |      | 2.0        |     | 0.7        |        | 15.8         |        | 11.0         |       | 5.9         |     | 15.8        | -6.0        | 22.5         | -17.4        | 15.4        | 15.0         | -1.9    | 4.2       | -0.3 | 3  |
| Median                |                                      |        |       |      | 4.6        |     | 3.4        |        | 18.8         |        | 13.6         |       | 9.4         |     | 18.8        | 1.6         | 23.2         | -7.7         | 17.0        | 16.1         | 1.0     | 6.2       | 0.2  | <u>,                                      </u> |
| Maximum               |                                      |        |       |      | 5.2        |     | 3.9        |        | 24.1         |        | 25.4         |       | 18.5        |     | 24.1        | 22.7        | 29.5         | -1.9         | 20.7        | 19.1         | 5.1     | 7.2       | 0.7  |  |
|                       |                                      |        |       |      |            |     |            |        |              |        |              |       |             |     |             |             |              |              |             |              |         |           |      |  |
| Benchmarks            | =                                    |        |       |      |            |     | 4 -        |        | 0.0          |        | 440          |       | 447         |     | 0.0         | 440         | 04.0         | 0.0          | 20.0        | 44.0         |         |           |      |  |
|                       | Gross incl I/C                       | 1      |       |      | 2.6        |     | -1.7       |        | 0.2          |        | 14.8         |       | 14.7        |     | 0.2         | 14.6        | 31.6         | 6.0          | 23.6        | 11.2         |         |           |      |  |
|                       | Portfolio incl I/C                   | 2<br>3 |       |      | 3.3        |     | -2.1       |        | 2.3          |        | 14.7         |       | 15.0        |     | 2.3         | 15.4        | 27.8         | 6.4          | 25.2        | 13.5         |         |           |      |  |
| NZX50/ASX2<br>ASX 200 | :00 (30/30)                          | 3<br>5 |       |      | 3.5        |     | 0.9        |        | 8.1          |        | 14.6         |       | 10.9<br>8.2 |     | 8.1<br>16.2 | 9.6<br>4.3  | 27.1<br>22.5 | -0.7         | 12.4        | 12.7         |         |           |      |  |
|                       | nall Ordinaries (TR) Index (NZD-hdg) | -      |       |      | 4.4<br>1.6 |     | 3.5<br>2.3 |        | 16.2<br>17.2 |        | 14.1<br>17.2 |       | 8.2<br>12.0 |     | 17.2        | 4.3<br>10.4 | 22.5<br>24.5 | -7.2<br>-6.2 | 7.7<br>16.5 | 16.5<br>17.5 |         |           |      |  |
|                       | ASX SmallCap Industrials)            | б      |       |      | 1.0        |     | 2.3        |        | 17.2         |        | 17.2         |       | 12.0        |     | 17.2        | 10.4        | 24.5         | -0.2         | 16.5        | 17.5         |         |           |      |  |
|                       | 30% ASX200                           | 7      |       |      | 3.0        |     | -0.2       |        | 5.3          |        | 15.7         |       | 14.0        |     | 5.3         | 13.7        | 29.1         | 3.0          | 20.8        | 11.4         |         |           |      |  |
| ASX 200 (in A         |                                      | ,      |       |      | 2.6        |     | 1.9        |        | 17.1         |        | 13.6         |       | 9.7         |     | 17.1        | 1.4         | 23.4         | -2.8         | 11.8        | 14.2         |         |           |      |  |
| •                     | 200 (50/50) 50% Hedged               | 8      |       |      | 0.0        |     | -2.5       |        | 3.2          |        | 10.0         |       | 5.1         |     | 3.2         | 2.3         | 20.7         | 2.0          |             | 17.2         |         |           |      |  |
|                       | 200G (50/50) Hedged                  | 9      |       |      | 3.0        |     | -0.0       |        | 9.3          |        | 14.6         |       |             |     | 9.3         | 8.0         | 27.7         | 4.9          |             |              |         |           |      |  |

Aon Investment Update Page 9 of 18

# International Shares (Unhedged)

|                |                                   |       |            |           |                  | Retur        | ns (%) gross | of tax and f | ees     |                     |                     |              |      |      |              |         |            |
|----------------|-----------------------------------|-------|------------|-----------|------------------|--------------|--------------|--------------|---------|---------------------|---------------------|--------------|------|------|--------------|---------|------------|
|                |                                   | Bench | FUM        |           | For the peri     | od to 31 Dec | 2021         |              | For the | ne year e           | ended 31            | Decem        | nber |      | For last     | 5 years |            |
| Manager        | Fund                              | mark  | (\$m)      | 1 M Rk    | 1 Qtr Rk         | 1 Yr Rk      | 3 Yrs Rk     | 5 Yrs Rk     | 2021    | 2020                | 2019                | 2018         | 2017 | Vol  | VA           | TE      | IR F       |
| AMPCI          | Global Shares                     | 2     | 83         | 3.4 (11)  | 5.2 (17)         | 22.9 (16)    | 17.2 (19)    | 13.8 (15)    | 22.9    | 6.3                 | 23.1                | -2.3         | 21.6 | 10.9 | -1.8         | 2.6     | -0.7 (1    |
| -              | RIL Global Shares                 | 1     | 47         | 4.6 (4)   | 7.0 (12)         | 28.2 (5)     | 19.5 (15)    | 15.0 (15)    | 28.2    | 7.6                 | 23.1                | -2.5<br>-4.5 | 23.9 | 10.9 | -1.6<br>-0.6 | 2.8     | -0.7 (1    |
| -              | International Share               | 1     | 9,941      | 4.6 (4)   | 6.4 (15)         | 23.9 (15)    | 21.9 (9)     | 16.9 (6)     | 23.9    | 12.3                | 30.3                | -4.5<br>-3.7 | 25.9 | 11.7 | 1.0          | 3.4     | 0.2        |
|                | EC Global Shares Fund             | 1     | 31         | 2.4 (20)  | 4.6 (18)         | 42.8 (1)     | 25.9 (5)     | 14.7 (11)    | 42.8    | 15.7                | 21.0                | -12.9        | 14.4 | 15.1 | -0.8         | 9.1     | -0.1 (1    |
|                | Overseas Equities                 | 1     | 1,946      | 4.9 (2)   | 8.7 (5)          | 25.8 (9)     | 18.3 (17)    | 14.7 (11)    | 25.8    | 5.0                 | 25.2                | -12.9        | 22.1 | 11.5 | -0.6<br>-2.9 | 4.2     | -0.1 (     |
|                | Global Growth                     | 1     |            | 2.6 (19)  | 7.0 (13)         | 21.7 (18)    | 32.3 (1)     | 23.7 (1)     | 21.7    | 35.7                | 40.2                | -7.0         | 34.4 | 13.9 | 7.0          | 7.1     | 1.0        |
|                | Global Trust                      | 1     | n/a<br>n/a | 3.7 (8)   | 3.4 (19)         | 16.7 (21)    | 14.7 (20)    | 10.4 (19)    | 16.7    | 33. <i>1</i><br>8.6 | <b>40.2</b><br>19.1 | -7.0<br>-9.0 | 19.7 | 12.3 | -4.7         | 4.9     | -0.9 (     |
|                | Global Trust Global Equity Growth | 1     | 454        | -1.4 (24) | 0.8 (21)         | 17.0 (20)    | 27.4 (2)     | 22.1 (2)     | 17.0    | 35.6                | 30.3                | -1.0         | 32.8 | 12.8 | 7.2          | 6.0     | 1.2        |
|                | Global Thematic Fund              | 1     | 831        | 4.0 (6)   | 11.9 (1)         | 33.2 (2)     | 26.3 (4)     | 20.4 (4)     | 33.2    | 16.2                | 30.3                | -0.6         | 26.4 | 11.6 | 4.0          | 4.7     | 0.8        |
|                | Global Thematic Fund              | 1     |            |           |                  |              |              | ` '          |         |                     |                     |              |      |      | 4.0          | 4.7     | 0.8        |
|                | Core Global Fund                  | 1     | 609        | 4.0 (6)   | 9.5 (4)          | 28.7 (4)     | 19.8 (14)    | 14.6 (13)    | 28.7    | 9.7                 | 21.9                | -5.3         | 21.6 | 12.0 |              |         |            |
|                |                                   | -     | 450        | 3.3 (12)  | 8.5 (6)          | 26.8 (7)     | 21.3 (11)    | 40.0 (0)     | 26.8    | 10.3                | 27.6                | -3.4         | 00.7 | 44.0 | 4.0          | 0.7     | - 0.0      |
|                | Global                            |       | 15,081     | 4.9 (3)   | 8.3 (7)          | 19.8 (19)    | 17.2 (18)    | 16.0 (8)     | 19.8    | 4.2                 | 28.9                | 6.5          | 22.7 | 11.6 | 1.6          | 6.7     | 0.2<br>1.1 |
|                | Global Equities                   | 2     | 1,462      | 3.2 (13)  | 6.8 (14)         | 25.6 (11)    | 20.7 (13)    | 16.1 (7)     | 25.6    | 10.4                | 26.9                | -2.5         | 23.1 | 12.0 | 2.0          | 1.9     | 1.1        |
|                | Emerging Markets                  | 5     | 330        | 1.1 (23)  | <b>-0.2</b> (23) | 2.8 (24)     | 10.7 (23)    | 11.0 (16)    | 2.8     | 10.7                | 19.3                | -6.8         | 33.0 | 12.3 |              |         |            |
|                | Low Volatility                    | 6     | 274        | 5.9 (1)   | 10.4 (2)         | 26.0 (8)     | 11.7 (21)    | 10.5 (18)    | 26.0    | -7.3                | 19.4                | -0.5         | 18.8 | 11.1 |              |         |            |
|                | Small Companies                   | 7     | 174        | 1.7 (21)  | <b>-0.2</b> (24) | 27.2 (6)     | 21.3 (10)    | 15.1 (10)    | 27.2    | 14.7                | 22.4                | -5.2         | 19.3 | 16.6 |              |         |            |
|                | MGH Investments                   | 1     | 26         | 2.7 (17)  | 1.9 (20)         | 14.9 (22)    | 5.9 (24)     | 7.3 (20)     | 14.9    | -4.4                | 8.1                 | -2.2         | 22.7 | 9.7  | -7.8         | 7.3     | -1.1 (     |
|                | Global Select Wholesale           | 9     | 1,051      | 3.4 (10)  | 9.8 (3)          | 29.5 (3)     | 27.3 (3)     | 21.9 (3)     | 29.5    | 22.8                | 29.7                | 1.9          | 28.4 | 11.8 | 5.5          | 4.6     | 1.2        |
|                | Global Equity                     | 1     | 224        | 3.1 (15)  | 7.9 (9)          | 25.6 (10)    | 25.4 (6)     | 18.4 (5)     | 25.6    | 20.3                | 30.6                | -5.2         | 24.4 | 11.9 | 1.9          | 3.4     | 0.6        |
|                | Wholesale Global Shares           | 1     | 584        | 3.5 (9)   | 7.1 (11)         | 22.8 (17)    | 25.1 (7)     |              | 22.8    | 22.9                | 29.7                | 3.6          |      |      |              |         |            |
|                | Responsible Investment            | 10    | 0          | 2.6 (18)  | 8.0 (8)          | 24.3 (14)    | 22.0 (8)     |              | 24.3    | 15.7                | 26.3                | -5.8         |      |      |              |         |            |
|                | Emerging Markets                  | 3     | 0          | 1.4 (22)  | 0.1 (22)         | 5.9 (23)     | 11.7 (22)    | 10.6 (17)    | 5.9     | 9.0                 | 20.9                | -11.7        | 34.3 | 12.3 | 0.2          | 2.6     | 0.1        |
|                | Global Opportunities              | 1     | 348        | 2.9 (16)  | 6.0 (16)         | 25.2 (12)    | 19.2 (16)    | 14.7 (12)    | 25.2    | 7.1                 | 26.2                | -6.0         | 24.7 | 12.0 | -0.9         | 2.6     | -0.4 (     |
| Russell        | Low Carbon Global Shares          | 8     | 3          | 3.1 (14)  | 7.8 (10)         | 24.4 (13)    | 20.7 (12)    |              | 24.4    | 11.1                | 27.4                | -3.9         |      |      |              |         |            |
| Minimum        |                                   |       |            | -1.4      | -0.2             | 2.8          | 5.9          | 7.3          | 2.8     | -7.3                | 8.1                 | -12.9        | 14.4 | 9.7  | -7.8         | 1.9     | -1.1       |
| Median         |                                   |       |            | 3.2       | 7.0              | 24.8         | 20.7         | 14.9         | 24.8    | 10.5                | 26.3                | -3.8         | 23.5 | 12.0 | 0.6          | 4.4     | 0.2        |
| Maximum        |                                   |       |            | 5.9       | 11.9             | 42.8         | 32.3         | 23.7         | 42.8    | 35.7                | 40.2                | 6.5          | 34.4 | 16.6 | 7.2          | 9.1     | 1.2        |
|                | try World Index                   | 1     |            | 3.1       | 7.5              | 24.7         | 19.6         | 14.8         | 24.7    | 8.9                 | 25.8                | -3.9         | 21.5 | 11.6 |              |         |            |
| MSCI World In  |                                   | 2     |            | 3.6       | 8.1              | 25.9         | 18.8         | 13.8         | 25.9    | 6.9                 | 24.7                | -5.0         | 20.0 | 12.1 |              |         |            |
|                | ing Markets Index                 | 3     |            | 1.0       | -0.6             | 4.3          | 10.8         | 10.4         | 4.3     | 10.9                | 17.7                | -9.8         | 33.6 | 12.0 |              |         |            |
| MSCI ACWI (10  |                                   | 4     |            | 4.0       | 6.5              | 18.8         | 18.7         | 13.0         | 18.8    | 12.6                | 25.1                | -9.0         | 20.8 | 16.1 |              |         |            |
|                | g Markets Index                   | 5     |            |           |                  |              |              |              |         |                     |                     |              |      |      |              |         |            |
|                | inimum Volatility Index           | 6     |            |           |                  |              |              |              |         |                     |                     |              |      |      |              |         |            |
|                | nall Cap Index                    | 7     |            |           |                  |              |              |              |         |                     |                     |              |      |      |              |         |            |
|                | Australia - Net                   | 8     |            | 3.1       | 7.6              | 24.8         | 19.7         |              | 24.8    | 9.1                 | 25.9                | -3.9         |      |      |              |         |            |
| MSCI World In  | dex with net dividends            |       |            |           |                  |              |              |              |         |                     |                     | -3.2         | 20.0 | 12.1 |              |         |            |
| reinvested (in | NZD)                              | 9     |            | 3.4       | 8.6              | 28.1         | 20.9         | 15.5         | 28.1    | 8.6                 | 26.9                | -3.2         | 20.0 | 12.1 |              |         |            |
| Morningstar De | eveloped Markets Index            |       |            |           |                  |              |              |              |         |                     |                     |              |      |      |              |         |            |
| 50% Hedged to  | NZD                               | 10    |            | 0.0       | 3.6              | 18.6         | 17.6         |              | 18.6    | 8.4                 | 26.6                | -4.0         |      |      |              |         |            |

Aon Investment Update Page 10 of 18

| 1 10 | V/Oreit  | ום אם: | Income |
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| 2.3<br>1.7 | . ,               |         | Rk                                 |  |  | 2021<br>3 Yrs  | Rk   | 5 Yrs  | Rk   | For th<br>2021  | e year e<br>2020   | nded 31<br>2019  | Decemi<br>2018   | per<br>2017   |  |
|------------|-------------------|---------|------------------------------------|--|--|--|--|--|--|---|--|--|--|---|--|
| 2.3<br>1.7 | 3 (2)             |         |                                    |  | Rk   | 3 Yrs  | Rk   | 5 Yrs  | Rk   | 2021  | 2020   | 2019   | 2018   | 2017  |  |
| 1.1        | . ,               | 1.7     | (1)                                |  |  |  |  |  |  |   |  |  |  | 2017  | Performance Objective  |
| 1.1        | . ,               | 1.7     | (1)                                |  |  |  |  |  |  |   |  |  |  |   |  |
|            | 1 (6)             |         | (')                                | 5.5                                    | (3)  | 9.9  | (1)  | 8.0  | (2)  | 5.5   | 5.7  | 18.9   | 0.2  | 10.6  | n/a  |
|            | (0)               | -0.4    | (6)                                | 1.4                                    | (6)  | 4.4  | (5)  | 4.7  | (5)  | 1.4   | 4.0  | 7.7  | 3.0  | 7.6   | OCR + 1.5%   |
| 2.         | 5 (1)             | 1.0     | (2)                                | 6.7                                    | (1)  | 9.5  | (2)  | 9.0  | (1)  | 6.7   | 6.2  | 15.7   | 4.2  | 12.4  | OCR + 2.5%   |
| 1.9        | 9 (4)             | 0.7     | (4)                                | 3.9                                    | (4)  | 6.7  | (4)  | 6.5  | (4)  | 3.9   | 6.9  | 9.4  | 4.4  | 7.9   | OCR + 2.5%   |
| 2.2        | 2 (3)             | -0.2    | (5)                                | 2.2                                    | (5)  | 3.3  | (6)  | 4.7  | (6)  | 2.2   | 4.8  | 3.0  | 4.4  | 9.2   | 8% p.a.  |
| 1.8        | 3 (5)             | 1.0     | (3)                                | 6.4                                    | (2)  | 8.7  | (3)  | 7.5  | (3)  | 6.4   | 8.5  | 11.2   | 3.7  | 8.0   | OCR + 3.5%   |
| 1.         | 1                 | -0.4    |                                    | 1.4                                    |  | 3.3  |  | 4.7  | $\dashv$   | 1.4   | 4.0  | 3.0  | 0.2  | 7.6   |  |
| 2.0        | )                 | 0.9     |                                    | 4.7                                    |  | 7.7  |  | 7.0  |  | 4.7   | 6.0  | 10.3   | 4.0  | 8.6   |  |
| 2.5        | 5                 | 1.7     |                                    | 6.7                                    |  | 9.9  |  | 9.0  |  | 6.7   | 8.5  | 18.9   | 4.4  | 12.4  |  |
|            | 1.8<br>1.7<br>2.0 | =-= (-/ | 1.8 (5) 1.0<br>1.1 -0.4<br>2.0 0.9 | 1.8 (5) 1.0 (3)<br>1.1 -0.4<br>2.0 0.9 | 1.8 (5) 1.0 (3) 6.4<br>1.1 -0.4 1.4<br>2.0 0.9 4.7 | 1.8 (5) 1.0 (3) 6.4 (2)<br>1.1 -0.4 1.4<br>2.0 0.9 4.7 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7<br>1.1 -0.4 1.4 3.3<br>2.0 0.9 4.7 7.7 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3)<br>1.1 -0.4 1.4 3.3<br>2.0 0.9 4.7 7.7 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5<br>1.1 -0.4 1.4 3.3 4.7<br>2.0 0.9 4.7 7.7 7.0 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3)  1.1 -0.4 1.4 3.3 4.7 2.0 0.9 4.7 7.7 7.0 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3) 6.4<br>1.1 -0.4 1.4 3.3 4.7 1.4<br>2.0 0.9 4.7 7.7 7.0 4.7 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3) 6.4 8.5<br>1.1 -0.4 1.4 3.3 4.7 1.4 4.0<br>2.0 0.9 4.7 7.7 7.0 4.7 6.0 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3) 6.4 8.5 11.2<br>1.1 -0.4 1.4 3.3 4.7 1.4 4.0 3.0<br>2.0 0.9 4.7 7.7 7.0 4.7 6.0 10.3 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3) 6.4 8.5 11.2 3.7  1.1 -0.4 1.4 3.3 4.7 1.4 4.0 3.0 0.2 2.0 0.9 4.7 7.7 7.0 4.7 6.0 10.3 4.0 | 1.8 (5) 1.0 (3) 6.4 (2) 8.7 (3) 7.5 (3) 6.4 8.5 11.2 3.7 8.0<br>1.1 -0.4 1.4 3.3 4.7 1.4 4.0 3.0 0.2 7.6<br>2.0 0.9 4.7 7.7 7.0 4.7 6.0 10.3 4.0 8.6 |

Aon Investment Update Page 11 of 18

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|              |                                   | Bench | FUM   |              | For the no | riod to 31 D | nac 2021 |          | For # | o voar o | nded 21 | Decemi | hor  |              | For la | st 5 years |      |  |
|--------------|-----------------------------------|-------|-------|--------------|------------|--------------|----------|----------|-------|----------|---------|--------|------|--------------|--------|------------|------|--|
| Manager      | Fund                              | mark  | (\$m) | 1M Rk        |            |              | 3 Yrs Rk | 5 Yrs Rk | 2021  | 2020     | 2019    |        | 2017 | Vol          | VA     | TE         | IR   |  |
| Global Aggre | egate:                            |       |       |              |            |              |          |          |       |          |         |        |      |              |        |            |      |  |
| AMPCI        | Global FI AIFPQ                   | 3     | 180   | -0.5 (12)    | 0.1 (4)    | -1.6 (10)    | 3.6 (11) | 3.0 (10) | -1.6  | 5.3      | 7.5     | 1.8    | 2.3  | 2.8          |        |            |      |  |
| ANZ          | International Aggregate           | 1     | 1,393 | -0.1 (7)     | -0.1 (9)   | -1.6 (9)     | 4.5 (8)  | 4.2 (6)  | -1.6  | 7.3      | 8.0     | 2.2    | 5.4  | 3.0          | 0.8    | 1.2        | 0.7  |  |
| isher        | Global Bonds - PIMCO              | 1     | 348   | 0.6 (2)      | 0.7 (1)    | -0.4 (3)     | 4.8 (7)  | 4.3 (5)  | -0.4  | 7.0      | 8.0     | 1.5    | 5.5  | 3.1          | 0.7    | 1.6        | 0.4  |  |
| Fisher       | Global Bonds - Wellington         | 1     | 127   | -0.2 (9)     | 0.0 (5)    | -1.2 (7)     | 3.4 (12) | 3.5 (9)  | -1.2  | 4.5      | 7.1     | 2.9    | 4.3  | 2.7          | -0.0   | 0.6        | -0.0 |  |
| isher        | Institutional Global Fund         | 1     | 923   | -0.1 (5)     | 0.3 (2)    | -0.2 (2)     | 5.0 (5)  |          | -0.2  | 7.2      | 8.4     |        |      |              |        |            |      |  |
| Mercer       | Global Bonds                      | 1     | 734   | -0.2 (11)    | -0.1 (10)  | -1.5 (8)     | 3.8 (10) | 3.8 (8)  | -1.5  | 4.2      | 9.1     | 2.2    | 5.3  | 3.3          | 0.7    | 1.6        | 0.4  |  |
| Mercer       | International Sovereign           | 5     | 343   | -0.2 (8)     | -0.1 (8)   | -2.2 (12)    | 4.1 (9)  | 4.1 (7)  | -2.2  | 5.9      | 9.0     | 4.1    | 4.2  | 3.3          |        |            |      |  |
| Mercer       | Global Credit Bond                | 6     | 256   | 0.4 (4)      | -0.0 (6)   | -0.8 (5)     | 5.5 (4)  | 4.4 (4)  | -0.8  | 7.0      | 10.7    | -0.4   | 5.9  | 4.6          |        |            |      |  |
| Milford      | Global Corporate Bond Fund        | 4     | 680   | 0.7 (1)      | -0.7 (12)  | 0.6 (1)      | 5.6 (3)  | ` '      | 0.6   | 6.5      | 9.8     | 0.7    |      |              |        |            |      |  |
| Nikko        | Global Fixed Interest             | 1     | 484   | -0.1 (6)     | -0.1 (7)   | -1.8 (11)    | 5.7 (1)  | 4.6 (1)  | -1.8  | 9.5      | 9.8     | 2.0    | 3.9  | 3.8          | 1.1    | 1.7        | 0.7  |  |
| Russell      | Global Bond                       | 1     | 1.479 | -0.2 (10)    | -0.2 (11)  | -1.1 (6)     | 5.0 (6)  | 4.4 (3)  | -1.1  | 8.4      | 7.9     | 1.9    | 5.5  | 3.5          | 1.0    | 1.6        | 0.6  |  |
| Vestern      | Global Aggregate Strategy         | 1     | n/a   | 0.4 (3)      | 0.3 (3)    | -0.6 (4)     | 5.6 (2)  | 4.5 (2)  | -0.6  | 7.6      | 10.0    | -1.5   | 7.5  | 4.0          | 1.0    | 2.6        | 0.4  |  |
| Vinimum      |                                   |       |       | -0.5         | -0.7       | -2.2         | 3.4      | 3.0      | -2.2  | 4.2      | 7.1     | -1.5   | 2.3  | 2.7          | -0.0   | 0.6        | -0.0 |  |
| Median       |                                   |       |       | -0.1         | -0.0       | -1.2         | 4.9      | 4.3      | -1.2  | 7.0      | 8.7     | 1.9    | 5.3  | 3.3          | 0.8    | 1.6        | 0.4  |  |
| Maximum      |                                   |       |       | 0.7          | 0.7        | 0.6          | 5.7      | 4.6      | 0.6   | 9.5      | 10.7    | 4.1    | 7.5  | 4.6          | 1.1    | 2.6        | 0.7  |  |
| Other:       |                                   |       |       |              |            |              |          |          |       |          |         |        |      |              |        |            |      |  |
| LMI          | Brandywine                        | 2     | n/a   | 0.6 (1)      | 0.4 (1)    | -1.0 (1)     | 5.0 (2)  | 4.3 (1)  | -1.0  | 6.2      | 10.1    | -1.4   | 8.0  | 6.6          | 0.9    | 7.0        | 0.1  |  |
| ANZ          | International Sovereign           | 2     | 2,086 | -0.8 (4)     | 0.2 (2)    | -2.5 (3)     | 3.3 (3)  | 3.1 (4)  | -2.5  | 6.2      | 6.3     | 2.7    | 3.1  | 3.2          | -0.2   | 0.5        | -0.3 |  |
| ANZ          | International Credit              | X     | 2,219 | -0.1 (3)     | -0.1 (3)   | -1.4 (2)     | 5.1 (1)  | 4.1 (2)  | -1.4  | 5.5      | 11.6    | -1.0   | 6.5  | 5.1          |        |            |      |  |
| Kiwi Invest  | Core Fixed Income Fund            | 7     | 2,642 | 0.5 (2)      | -1.7 (4)   | -4.9 (4)     | 2.3 (4)  | 3.3 (3)  | -4.9  | 6.2      | 6.1     | 4.0    | 5.5  | 2.9          |        |            |      |  |
| Bloomberg B  | Barclays Capital Global Agg Index | 1     |       | -0.4         | 0.2        | -1.2         | 3.8      | 3.4      | -1.2  | 5.4      | 7.4     | 1.8    | 4.0  | 2.7          |        |            |      |  |
|              | orld Govt Bond Index              | 2     |       | -0.9         | 0.3        | -2.1         | 3.6      | 3.3      | -2.1  | 6.1      | 6.9     | 2.7    | 3.1  | 3.1          |        |            |      |  |
| • .          | obal Treasury GDP World           | 3     |       |              |            |              |          |          |       |          |         |        |      | <del>-</del> |        |            |      |  |
|              | obal Corporate 3-5yr TR Hgd       | 4     |       | 0.4          | -0.4       | 0.9          |          |          | 0.9   | 4.9      |         |        |      |              |        |            |      |  |
| •            | Barclays Global Agg 3-5 Yr TR)    |       |       | <del>-</del> |            |              |          |          |       |          |         |        |      |              |        |            |      |  |
| .,           | Global Govt Bond Index Hgd        | 5     |       |              |            |              |          |          |       |          |         |        |      |              |        |            |      |  |
|              | Barclays Global Agg Index (60/40) | 6     |       |              |            |              |          |          |       |          |         |        |      |              |        |            |      |  |

Aon Investment Update Page 12 of 18

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|          |                            |       |         |           | Re            | turns (%) gro | ss of tax and | d fees  |           |          |       |      |  |
|----------|----------------------------|-------|---------|-----------|---------------|---------------|---------------|---------|-----------|----------|-------|------|--|
|          |                            | FUM   |         | For the p | eriod to 31 [ | Dec 2021      |               | For the | ne year e | ended 31 | Decem | ber  |  |
| Manager  | Fund                       | (\$m) | 1 M Rk  | 1 Qtr Rk  | 1 Yr Rk       | 3 Yrs Rk      | 5 Yrs Rk      | 2021    | 2020      | 2019     | 2018  | 2017 | Benchmark  |
|          |                            |       |         |           |               |               |               |         |           |          |       |      |  |
| AMPCI    | Infrastructure             | 229   | 5.0 (4) | 5.3 (7)   | 20.7 (4)      | 14.3 (4)      | 10.1 (4)      | 20.7    | -10.7     | 38.6     | -4.9  | 14.0 | DJ Brookfield Global Infrastructure Index              |
| FSI      | Infrastructure             | 331   | 7.4 (2) | 6.9 (6)   | 18.2 (5)      | 12.0 (6)      | 9.6 (6)       | 18.2    | -6.1      | 26.7     | -3.6  | 16.5 | FTSE Global Core Infrastructure Net (NZD Hedged)       |
| Magellan | Infrastructure             | 3,173 | 9.3 (1) | 10.4 (1)  | 15.6 (7)      | 10.1 (8)      | 10.1 (5)      | 15.6    | -8.2      | 25.9     | -3.9  | 26.0 | S&P Global Infrastructure Index (A\$ Hedged)           |
| Milford  | Global Equity              | 1,512 | 3.8 (6) | 9.6 (2)   | 26.8 (2)      | 25.8 (1)      | 18.0 (1)      | 26.8    | 23.7      | 26.8     | -4.0  | 20.0 | MSCI World Net TR (NZD Hedged)                         |
| Mercer   | Infrastructure             | 382   | 6.0 (3) | 7.2 (5)   | 16.6 (6)      | 11.3 (7)      | 9.0 (7)       | 16.6    | -6.9      | 27.0     | -3.2  | 15.1 | FTSE Global Core Infrastructure 50/50 Net (NZD Hedged) |
| Mercer   | Unlisted Infrastructure    | 199   | 0.2 (8) | 2.1 (8)   | 13.1 (8)      | 13.1 (5)      | 12.1 (3)      | 13.1    | 14.2      | 12.0     | 12.4  | 9.0  | MSCI Aus Quarterly Private Infrastructure (NZD hedged) |
| Path     | Global Water Fund          | 0     | 4.8 (1) | 7.5 (2)   | 29.7 (2)      | 22.6 (2)      | 15.6 (1)      | 29.7    | 6.2       | 33.9     | -5.9  | 18.9 | n/a  |
| Path     | Global Responsibility Fund | 0     | 2.6 (7) | 7.8 (3)   | 22.8 (3)      | 21.7 (3)      |               | 22.8    | 17.3      | 25.0     | -8.7  |      | MSCI AC World  |
|          | •                          |       |         |           |               |               |               |         |           |          |       |      |  |

Aon Investment Update Page 13 of 18

## NZ Fixed Interest

|               |                             |       |       |          |                  | Ret              | urns (%) gro | ss of tax and | fees         |             |         |       |      |     |          |         |         |
|---------------|-----------------------------|-------|-------|----------|------------------|------------------|--------------|---------------|--------------|-------------|---------|-------|------|-----|----------|---------|---------|
|               |                             | Bench | FUM   |          | For the pe       | riod to 31 D     | ec 2021      |               | For th       | ne year e   | nded 31 | Decem | ber  |     | For last | 5 years |         |
| Manager       | Fund                        | mark  | (\$m) | 1 M Rk   | 1 Qtr Rk         | 1 Yr Rk          | 3 Yrs Rk     | 5 Yrs Rk      | 2021         | 2020        | 2019    | 2018  | 2017 | Vol | VA       | TE      | IR I    |
|               |                             |       |       |          |                  |                  |              |               |              |             |         |       |      |     |          |         |         |
| AMPCI         | NZ Fixed Interest           | 6     | 360   | 0.6 (7)  | -1.6 (9)         | <b>-5.3</b> (10) | 1.7 (11)     | 3.2 (11)      | -5.3         | 5.3         | 5.4     | 4.7   | 6.1  | 3.4 | 0.4      | 0.8     | 0.5     |
| ANZ           | NZ Fixed Interest           | 1     | 2,233 | 0.5 (9)  | -1.6 (11)        | <b>-5.0</b> (9)  | 2.3 (7)      | 3.5 (6)       | -5.0         | 7.2         | 5.3     | 4.7   | 5.7  | 3.5 | 0.7      | 0.9     | 0.8     |
| Fisher        | NZ Fixed Interest           | 6     | 1,468 | 0.7 (3)  | -1.5 (7)         | -4.7 (7)         | 2.7 (4)      | 4.1 (3)       | -4.7         | 6.1         | 7.0     | 5.9   | 6.7  | 3.5 | 1.3      | 0.9     | 1.5     |
| Harbour       | NZ Core Fixed Interest      | 6     | 524   | 0.6 (4)  | -1.3 (3)         | -3.9 (5)         | 2.3 (8)      | 3.5 (8)       | -3.9         | 6.4         | 4.7     | 4.3   | 6.2  | 3.1 | 0.2      | 1.2     | 0.1     |
| Harbour       | NZ Corporate Bond           | 2     | 455   | 0.5 (10) | <b>-1.6</b> (10) | -4.0 (6)         | 2.4 (6)      | 3.5 (7)       | -4.0         | 6.1         | 5.3     | 4.5   | 5.8  | 2.5 | 0.3      | 0.3     | 0.8     |
| Kiwi Invest   | NZ Fixed Interest Income    | 6     | 197   | 2.8 (1)  | 0.2 (1)          | -3.8 (3)         | 3.0 (3)      | 3.9 (5)       | -3.8         | 7.0         | 6.1     | 4.6   | 5.8  | 3.6 |          |         |         |
| Milford       | Trans-Tasman Bond           | 5     | 987   | 0.6 (6)  | -1.4 (4)         | -1.9 (1)         | 3.7 (1)      | 4.5 (1)       | -1.9         | 6.7         | 6.7     | 4.4   | 6.8  | 2.4 | 0.8      | 0.6     | 1.3     |
| Nikko         | NZ Corporate Bond           | 7     | 696   | 0.5 (11) | -1.5 (5)         | -3.8 (4)         | 3.1 (2)      | 4.4 (2)       | -3.8         | 7.0         | 6.4     | 5.3   | 7.4  | 3.0 | 0.8      | 1.3     | 0.6     |
| Nikko         | NZ Fixed Interest           | 6     | 392   | 0.7 (2)  | <b>-1.6</b> (8)  | <b>-5.4</b> (12) | 2.6 (5)      | 4.0 (4)       | -5.4         | 7.3         | 6.5     | 5.2   | 6.9  | 3.7 | 0.8      | 1.7     | 0.4     |
| Russell       | NZ Fixed Interest           | 6     | 215   | 0.5 (8)  | -1.5 (6)         | -4.7 (8)         | 2.0 (9)      | 3.4 (9)       | -4.7         | 5.7         | 5.4     | 4.9   | 6.3  | 3.1 | -0.1     | 1.3     | -0.1 (1 |
| Western       | NZ Core                     | 4     | n/a   | 0.6 (5)  | -1.7 (12)        | -5.3 (11)        | 1.9 (10)     | 3.4 (10)      | -5.3         | 6.0         | 5.3     | 4.9   | 6.4  | 3.5 | 0.1      | 0.7     | 0.1     |
| Western       | NZ Core Constrained         | 1     | n/a   | 0.1 (12) | -1.1 (2)         | -2.7 (2)         | 0.9 (12)     | 1.9 (12)      | -2.7         | 2.5         | 3.1     | 3.1   | 3.9  | 1.4 | -0.9     | 2.8     | -0.3 (1 |
| Minimum       |                             |       |       | 0.1      | -1.7             | -5.4             | 0.9          | 1.9           | -5.4         | 2.5         | 3.1     | 3.1   | 3.9  | 1.4 | -0.9     | 0.3     | -0.3    |
| Median        |                             |       |       | 0.6      | -1.5             | -4.3             | 2.4          | 3.5           | -4.3         | 6.3         | 5.4     | 4.7   | 6.2  | 3.2 | 0.4      | 0.9     | 0.5     |
| Maximum       |                             |       |       | 2.8      | 0.2              | -1.9             | 3.7          | 4.5           | -1.9         | 7.3         | 7.0     | 5.9   | 7.4  | 3.7 | 1.3      | 2.8     | 1.5     |
| S&P/NZX NZ    | Z Govt Stock Index          | 1     |       | 0.6      | -1.8             | -6.2             | 1.2          | 2.8           | -6.2         | 5.5         | 4.9     | 4.7   | 5.5  | 3.9 |          |         |         |
|               | Corp A Grade Index          | 2     |       | 0.5      | -1.4             | -4.4             | 2.0          | 3.2           | -4.4         | 5.4         | 5.2     | 4.4   | 5.8  | 2.6 |          |         |         |
|               | C Govt/Corp A Index (50/50) | 3     |       | 0.5      | -1.6             | -5.3             | 1.6          | 3.0           | -5.3         | 5.4         | 5.0     | 4.6   | 5.6  | 3.2 |          |         |         |
|               | Comp Inv Grade Index        | 4     |       | 0.5      | -1.7             | -5.5             | 1.6          | 3.0           | -5.5         | 5.5         | 5.1     | 4.6   | 5.6  | 3.4 |          |         |         |
|               | Corp/ASX Corp (50/50)       | 5     |       | 0.4      | -1.4             | -2.7             | 2.9          | 3.7           | -2.7         | 5.6         | 6.0     | 4.1   | 5.6  | 2.3 |          |         |         |
|               | NZBond Composite 0+Yr       | 6     |       | 0.4      | -1.7             | -3.2             | 2.1          | 3.2           | -3.2         | 4.8         | 4.9     | 4.6   | 5.4  | 2.9 |          |         |         |
|               | NZBond Credit 0+Yr          | 7     |       | 0.3      | -1.7             | -3.2<br>-2.1     | 2.6          | 3.6           | -3.2<br>-2.1 | 5.1         | 5.1     | 4.6   | 5.4  | 2.3 |          |         |         |
| Biodiliberg i | NZBONG CIEGIL OF IT         | ,     |       | 0.4      | -1.3             | -2.1             | 2.0          | ა.0           | -2.1         | <b>5.</b> I | 5.1     | 4.0   | 0.4  | 2.3 |          |         |         |

## NZ Cash & Short Duration

|             |   |       |            |            |            |        |            | F         | Retu       | rns (%) g | ross     | s of tax and       | fees        |            |         |            |                   |     |          |            |                        |
|-------------|---|-------|------------|------------|------------|--------|------------|-----------|------------|-----------|----------|--------------------|-------------|------------|---------|------------|-------------------|-----|----------|------------|------------------------|
|             |   | Bench | FUM        |            |            | For th | ne pei     | riod to 3 | 1 De       | c 2021    |          |                    | For         | the year   | ended 3 | 1 Decem    | ber               |     | For last | 5 years    |                        |
| Manager     | Fund  | mark  | (\$m)      | 1 M        | Rk         | 1 Qtr  | Rk         | 1 Yr F    | ?k         | 3 Yrs R   | k        | 5 Yrs Rk           | 2021        | 2020       | 2019    | 2018       | 2017              | Vol | VA       | TE         | IR Rk                  |
| AMPCI       | NZ Cash                                       | 2     | 200        | 0.4        | (7)        | 0.3    | (2)        | 0.7 (     | <i>E</i> \ | 10 (      | <b>.</b> | 1.7 (9)            | 0.7         | 1.0        | 2.0     | 2.4        | 2.5               | 0.2 | 0.4      | 0.0        | 0.7 (4)                |
| AMPCI       | NZ Short Duration                             | 3     | 390<br>202 | 0.1<br>0.2 | (7)<br>(2) |        | (3)<br>(9) | - '       | 5)<br>9)   | 1.2 (     |          | 1.7 (9)<br>2.8 (2) | 0.7<br>-1.3 | 1.0<br>3.6 | 3.8     | 2.4<br>3.7 | 2.5<br><b>4.4</b> | 1.3 | 1.2      | 0.0<br>0.6 | <b>9.7</b> (1) 2.0 (7) |
| AMPCI       | Global Short Duration                         | 2     | 19         | 0.0        | (9)        |        | (7)        |           | 6)         | 2.4 (     |          | 2.5 (3)            | 0.5         | 3.0        | 3.8     | 1.9        | 3.3               | 1.0 | 1.2      | 1.0        | 1.2 (9)                |
| ANZ         | NZ Cash                                       | 1     | 5,913      | 0.1        | (8)        | 0.2    | (4)        | 0.8 (     | 4)         | 1.5 (     | 3)       | 2.0 (8)            | 0.8         | 1.4        | 2.3     | 2.6        | 2.7               | 0.3 | 0.6      | 0.1        | 5.7 (3)                |
| Fisher      | NZ Cash                                       | 1     | 728        | 0.1        | (4)        | 0.1    | (6)        | 0.4 (     | 7)         | 1.5 (     | 7)       | 2.1 (7)            | 0.4         | 1.5        | 2.7     | 2.9        | 3.1               | 0.4 | 0.8      | 0.3        | 2.2 (6)                |
| Fisher      | Income Fund                                   | 4     | 62         | 0.6        | (1)        | -0.5   | (8)        | -0.1 (    | 8)         | 3.9 (     | I)       | 3.9 (1)            | -0.1        | 5.5        | 6.6     | 3.8        | 4.0               | 1.9 | 2.2      | 1.7        | 1.3 (8)                |
| Harbour     | Enhanced Cash Fund                            | 1     | 199        | 0.1        | (3)        | 0.2    | (5)        | 0.9 (     | 3)         | 1.8 (     | 1)       | 2.2 (5)            | 0.9         | 2.1        | 2.5     | 2.7        | 3.1               | 0.4 | 0.9      | 0.4        | 2.3 (5)                |
| Nikko       | NZ Cash                                       | 1     | 858        | 0.1        | (6)        | 0.3    | (1)        | 0.9 (     | 2)         | 1.7 (     | 5)       | 2.2 (6)            | 0.9         | 1.6        | 2.7     | 2.8        | 3.1               | 0.4 | 0.9      | 0.3        | 2.8 (4)                |
| Kiwi Invest | NZ Cash                                       | 1     | 549        | 0.1        | (5)        | 0.3    | (2)        | 1.0 (     | 1)         | 1.8 (     | 5)       | 2.4 (4)            | 1.0         | 1.7        | 2.8     | 3.1        | 3.3               | 0.3 | 1.0      | 0.1        | 7.2 (2)                |
| Median      |   |       |            | 0.1        |            | 0.2    |            | 0.7       |            | 1.8       |          | 2.2                | 0.7         | 1.7        | 2.7     | 2.8        | 3.1               | 0.4 | 0.9      | 0.3        | 2.3                    |
| S&P/NZX 90  | Day Bank Bill Index                           | 1     |            | 0.1        |            | 0.2    |            | 0.4       |            | 0.9       |          | 1.3                | 0.4         | 0.6        | 1.7     | 2.0        | 2.0               | 0.2 |          |            |                        |
|             | NZBond Bank Bill (pre Nov16 S&P/NZX 90 Day)   | 2     |            | 0.1        |            | 0.2    |            | 0.4       |            | 0.9       |          | 1.3                | 0.4         | 0.6        | 1.6     | 1.9        | 2.0               | 0.2 |          |            |                        |
| Bloomberg N | NZBond Swaps 1-3yr (pre Nov16 ANZ Short Swap) | 3     |            | 0.1        |            | -0.9   |            | -2.7      |            | 8.0       |          | 1.6                | -2.7        | 2.3        | 2.9     | 2.7        | 2.8               | 1.4 |          |            |                        |
| S&P/NZX 2 Y | 'ear Swap Index                               | 4     |            | 0.2        |            | -0.8   |            | -2.2      |            | 0.9       |          | 1.7                | -2.2        | 2.2        | 2.7     | 2.8        | 3.1               | 1.4 |          |            |                        |

Aon Investment Update Page 14 of 18

| Australasian Pro | ope | erty |
|------------------|-----|------|
|------------------|-----|------|

|            |                               |       |       |     |     |        |        | Retu         | rns (%) g | ross | of tax a | and f | ees    |          |         |       |      |      |        |            |      |    |
|------------|-------------------------------|-------|-------|-----|-----|--------|--------|--------------|-----------|------|----------|-------|--------|----------|---------|-------|------|------|--------|------------|------|----|
|            |                               | Bench | FUM   |     |     | For th | e peri | iod to 31 De | c 2021    |      |          |       | For th | e year e | nded 31 | Decem | ber  |      | For la | st 5 years | ;    |    |
| Manager    | Fund                          | mark  | (\$m) | 1 M | Rk  | 1 Qtr  | Rk     | 1 Yr Rk      | 3 Yrs     | Rk   | 5 Yrs    | Rk    | 2021   | 2020     | 2019    | 2018  | 2017 | Vol  | VA     | TE         | IR   | R  |
| Direct:    |                               |       |       |     |     |        |        |              |           |      |          |       |        |          |         |       |      |      |        |            |      |    |
| Fisher     | Property Fund                 | 1     | 357   | 6.4 | (1) | 7.5    | (1)    | 22.1 (1)     | 8.3       | (2)  | 8.3      | (3)   | 22.1   | 0.4      | 3.6     | 9.3   | 7.5  | 4.9  | -7.5   | 12.9       | -0.6 |    |
| Trust      | Property Fund                 | X     | 359   | 0.4 | (3) | 2.3    | (3)    | 15.5 (2)     | 10.7      | (1)  | 10.6     | (1)   | 15.5   | 6.9      | 9.9     | 11.5  | 9.4  | 3.2  |        |            |      |    |
| Mercer     | Property Fund                 | Х     | 133   | 0.5 | (2) | 2.5    | (2)    | 12.3 (3)     | 7.1       | (3)  | 8.5      | (2)   | 12.3   | 1.9      | 7.5     | 11.7  | 9.6  | 4.5  |        |            |      |    |
| Listed:    |                               |       |       |     |     |        |        |              |           |      |          |       |        |          |         |       |      |      |        |            |      |    |
| AMPCI      | Property Fund                 | 2     | 22    | 6.0 | (8) | 5.2    | (2)    | 11.7 (3)     | 13.2      | (8)  | 11.6     | (7)   | 11.7   | 2.3      | 26.8    | 7.7   | 10.7 | 15.1 | -1.0   | 1.8        | -0.6 | (7 |
| ANZ        | Property Securities           | 1     | 185   | 6.2 | (5) | 1.4    | (7)    | 4.4 (8)      | 13.9      | (5)  | 13.0     | (5)   | 4.4    | 7.1      | 32.2    | 8.9   | 14.6 | 14.0 | -1.1   | 4.1        | -0.3 | (4 |
| ANZ        | Trans Tasman                  | 2     | 993   | 6.0 | (7) | 6.3    | (1)    | 17.4 (1)     | 17.1      | (2)  | 13.8     | (2)   | 17.4   | 6.5      | 28.4    | 5.6   | 12.8 | 15.1 | 1.0    | 2.5        | 0.4  | (1 |
| Harbour    | Real Estate Fund              | 1     | 116   | 6.9 | (1) | 3.6    | (3)    | 11.8 (2)     | 18.9      | (1)  |          |       | 11.8   | 11.7     | 34.6    |       |      |      |        |            |      |    |
| Mint       | Real Estate Inv Trust         | 1     | 69    | 6.4 | (3) | 2.7    | (4)    | 7.2 (4)      | 14.0      | (4)  | 13.0     | (6)   | 7.2    | 5.2      | 31.4    | 8.6   | 14.3 | 13.2 | -1.3   | 3.6        | -0.4 | (6 |
| Nikko      | Property Securities           | 1     | 45    | 6.5 | (2) | 1.3    | (8)    | 5.2 (7)      | 13.8      | (6)  | 13.4     | (3)   | 5.2    | 7.1      | 30.8    | 11.7  | 14.1 | 13.9 | -0.8   | 3.8        | -0.2 | (3 |
| Salt       | Listed Property               | 1     | 377   | 6.2 | (6) | 2.5    | (5)    | 6.9 (6)      | 13.4      | (7)  | 13.1     | (4)   | 6.9    | 4.2      | 31.1    | 10.0  | 15.4 | 12.7 | -1.2   | 3.5        | -0.4 | (5 |
| Salt       | <b>Enhanced Property Fund</b> | 1     | 31    | 6.3 | (4) | 2.4    | (6)    | 6.9 (5)      | 15.4      | (3)  | 14.5     | (1)   | 6.9    | 6.6      | 34.8    | 9.7   | 16.7 | 12.9 | -0.0   | 3.4        | -0.0 | (2 |
| Minimum    |                               |       |       | 6.0 |     | 1.3    |        | 4.4          | 13.2      |      | 11.6     |       | 4.4    | 2.3      | 26.8    | 5.6   | 10.7 | 12.7 | -1.3   | 1.8        | -0.6 |    |
| Median     |                               |       |       | 6.3 |     | 2.6    |        | 7.0          | 14.0      |      | 13.1     |       | 7.0    | 6.6      | 31.3    | 8.9   | 14.3 | 13.9 | -1.0   | 3.5        | -0.3 |    |
| Maximum    |                               |       |       | 6.9 |     | 6.3    |        | 17.4         | 18.9      |      | 14.5     |       | 17.4   | 11.7     | 34.8    | 11.7  | 16.7 | 15.1 | 1.0    | 4.1        | 0.4  |    |
| S&P/NZX Pr | operty Index                  | 1     |       | 6.7 |     | 2.0    |        | 11.6         | 15.8      |      | 14.4     |       | 11.6   | 5.0      | 32.4    | 10.9  | 13.9 | 13.0 |        |            |      |    |
| NZX/ASX Pr | operty Index (50/50)          | 2     |       | 5.8 |     | 6.1    |        | 14.9         | 14.6      |      | 12.8     |       | 14.9   | 4.0      | 26.1    | 8.7   | 11.7 | 14.5 |        |            |      |    |

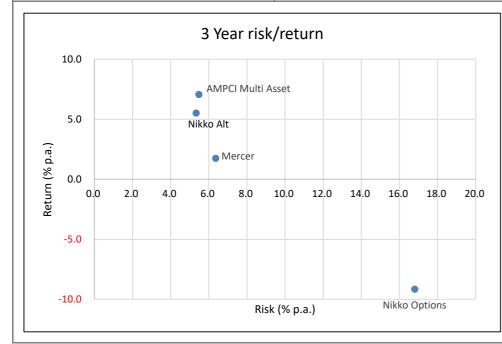
# **International Property**

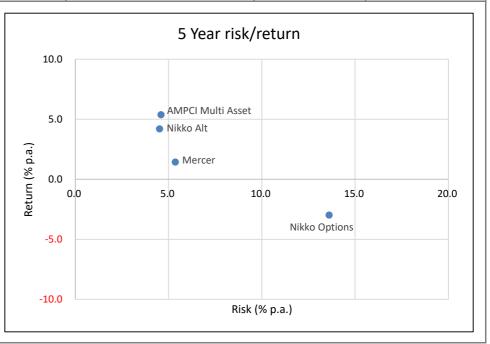
|         |   |       |       |     |     |        |        |          | Retur | ns (%) | gross | of tax | and f | ees   |           |          |       |      |      |         |            |     |     |
|---------|---|-------|-------|-----|-----|--------|--------|----------|-------|--------|-------|--------|-------|-------|-----------|----------|-------|------|------|---------|------------|-----|-----|
|         |   | Bench | FUM   |     |     | For th | ne per | iod to 3 | 1 De  | c 2021 |       |        |       | For t | he year e | ended 31 | Decem | ber  |      | For las | st 5 years |     |     |
| Manager | Fund  | mark  | (\$m) | 1 M | Rk  | 1 Qtr  | Rk     | 1 Yr     | Rk    | 3 Yrs  | Rk    | 5 Yrs  | Rk    | 2021  | 2020      | 2019     | 2018  | 2017 | Vol  | VA      | TE         | IR  | Rk  |
| AMPCI   | Global Property Securities                        | 1     | 248   | 6.9 | (1) | 11.8   | (2)    | 32.5     | (2)   | 16.3   | (1)   | 10.5   | (2)   | 32.5  | -7.0      | 27.6     | -4.4  | 9.7  | 14.6 | 2.7     | 4.2        | 0.6 | (2) |
| ANZ     | International Property                            | 1     | 1,582 | 6.8 | (2) | 13.1   | (1)    | 34.1     | (1)   | 15.6   |       | 9.9    | (3)   | 34.1  | -8.0      | 25.2     | -4.8  | 9.2  | 13.3 | 1.9     | 5.2        | 0.4 | (4) |
| Mercer  | Global Property                                   | 1     | 294   | 6.8 | (3) | 10.7   | (4)    | 27.4     | (4)   | 14.3   | (3)   | 10.8   | (1)   | 27.4  | -6.4      | 25.2     | -1.5  | 13.7 | 16.4 | 3.7     | 3.6        | 1.0 | (1) |
| PATH    | Global Property                                   | 1     | 0     | 5.5 | (5) | 7.2    | (5)    | 24.4     | (5)   | 8.3    | (5)   | 6.1    | (5)   | 24.4  | -16.2     | 22.0     | -5.4  | 11.8 | 13.3 |         |            |     |     |
| Russell | Global Listed Real Estate                         | 1     | 85    | 6.4 | (4) | 11.3   | (3)    | 31.1     | (3)   | 12.8   | (4)   | 8.9    | (4)   | 31.1  | -10.0     | 21.7     | -3.3  | 10.6 | 15.1 | 1.3     | 3.2        | 0.4 | (3) |
|         | V/NAREIT Index*<br>al RE Index prior to June 2015 | 1     |       | 6.4 |     | 11.9   |        | 31.3     |       | 11.9   |       | 7.2    |       | 31.3  | -12.9     | 22.4     | -5.2  | 6.5  | 16.4 |         |            |     |     |

Aon Investment Update Page 15 of 18

| International    | Alternatives/ | Absolute. | Return   |
|------------------|---------------|-----------|----------|
| IIIICIIIAIIOIIAI |               | / Woolute | IXCLUIII |

|          |                     |       |      |     |       |       |          | Ret  | urns (%             | 6) gro | ss of ta | x and | d fees |           |          |       |      |      |       |     |                         |
|----------|---------------------|-------|------|-----|-------|-------|----------|------|---------------------|--------|----------|-------|--------|-----------|----------|-------|------|------|-------|-----|-------------------------|
|          |                     | FUM   |      |     | For   | the p | eriod to | 31 E | ec 202 <sup>-</sup> | 1      |          |       | For th | ne year e | ended 31 | Decem | ber  | 5    | Years |     |                         |
| Manager  | Fund                | (\$m) | 1 M  | Rk  | 1 Qtr | Rk    | 1 Yr     | Rk   | 3 Yrs               | Rk     | 5 Yrs    | Rk    | 2021   | 2020      | 2019     | 2018  | 2017 | Vol  | SR    | Rk  | Benchmark               |
|          |                     |       |      |     |       |       |          |      |                     |        |          |       |        |           |          |       |      |      |       |     |                         |
|          |                     |       |      |     |       |       |          |      |                     |        |          |       |        |           |          |       |      |      |       |     |                         |
| AMPCI    | Multi-Asset         | 53    | 1.1  | (2) | 1.3   | (3)   | 8.1      | (1)  | 7.1                 | (1)    | 5.4      | (1)   | 8.1    | 3.9       | 9.2      | -1.3  | 7.3  | 4.6  | 0.9   | (1) | CPI + 5%                |
| Mercer   | Liquid Alternatives | 55    | -0.3 | (3) | 1.0   | (4)   | 3.6      | (3)  | 1.7                 | (3)    | 1.4      | (3)   | 3.6    | -1.6      | 3.3      | -3.7  | 5.9  | 5.4  | 0.0   | (3) | Cash + 3% to 5%         |
| Nikko    | Multi-Strategy      | n/a   | -0.4 | (4) | 1.3   | (2)   | 2.7      | (4)  | 5.5                 | (2)    | 4.2      | (2)   | 2.7    | 7.0       | 6.9      | -0.0  | 4.6  | 4.5  | 0.6   | (2) | 90 Day Bank Bill + 2.5% |
| Nikko    | Option              | 45    | 4.0  | (1) | 5.4   | (1)   | 5.2      | (2)  | -9.2                | (4)    | -3.0     | (4)   | 5.2    | -25.3     | -4.6     | 1.8   | 12.7 | 13.6 | -0.3  | (4) | 90 Day Bank Bill + 4%   |
|          |                     |       |      |     |       |       |          |      |                     |        |          |       |        |           |          |       |      |      |       |     |                         |
|          |                     |       |      |     |       |       |          |      |                     |        |          |       |        |           |          |       |      |      |       |     |                         |
| OCR + 5% |                     |       | 0.5  |     | 1.4   |       | 5.3      |      | 5.7                 |        | 6.1      |       | 5.3    | 5.4       | 6.4      | 6.8   | 6.8  | 0.2  |       |     |                         |
|          |                     |       |      |     |       |       |          |      |                     |        |          |       |        |           |          |       |      |      |       |     |                         |





Aon Investment Update Page 16 of 18

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Aon Investment Update Page 17 of 18

### **About Aon**

Aon plc (NYSE:AON) is a leading global professional services firm providing a broad range of risk, retirement and health solutions. Our 50,000 colleagues in 120 countries empower results for clients by using proprietary data and analytics to deliver insights that reduce volatility and improve performance.

In New Zealand, our team of experts partner with your organisation to develop and deliver people strategies that achieve positive business outcomes in the areas of:

- · Actuarial and Investment consulting.
- · Remuneration and incentives.
- · Total rewards.
- · Health and benefits.
- · Global benefits.

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Aon Investment Update Page 18 of 18